

## The ADF Newsletter Q4 2021

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### From The President's Corner

Alex Fishman, PE

Greetings from ADF!

Production facilities across the country are feeling the challenges of “**The Big Squeeze.**” With a shortage of labor, limited supply chains, and increased demand for production, these factors have created the perfect storm, a.k.a. “The Big Squeeze.” Companies are left to fulfill higher demand with a lack of available resources while also completing current projects already in the pipeline. Adding to the complexity of this issue is human error, and many facilities struggle with how to solve this variable.

As workforces are stretched thin, operations relying on manual workflows increase the risk of recalls or contaminated products. These mistakes become amplified in the overstressed supply chain environment, and the resulting miscalculations are devastating to the bottom line.

So, what's the solution? How do production facilities isolate themselves from these incidents?

**The answer is automation.**

Our spotlight this quarter focuses on automation and emerging trends. In [this recent article](#), Rakesh Patel, P.E. discusses the benefits of moving from manual flow panels to automated valve skids and how your production facility can avoid downtime and waste with this solution. If you're currently using manual flow panels, this is a must-read!

On the emerging trends front, ADF's [Piping 1-2-3](#), is a unique approach to solving project delays related to your in-house project resources and backlogs. We help you to define the project scope and then move most fabrication off-site to minimize labor and cost while increasing safety and minimizing construction time. You can learn more about it [here](#).

Whatever resource challenges or equipment delivery delays your facility is currently facing, the key is to take action now. Many of our clients have been proactively adopting these solutions and outpacing their competition.

If you are interested in discussing further these timely solutions, please [contact us here](#).

## Thank You From All Of Us At ADF!



This time of the year we like to reflect and give thanks for the work our clients and partners have brought us and recognize our employees in the progress we have made as a company. Your success is our success, and we couldn't do it without your faith in our expertise. To all our clients and partners, we sincerely appreciate the opportunity to serve you and engineer solutions that help your businesses thrive.

## The Benefits Of An Automated Valve Matrix



Rakesh Patel, P.E.

In [this article](#) Rakesh Patel, P.E. discusses how businesses can modernize their production and also solve for the problems of labor shortages and lack of experienced employees by incorporating automation into their production facilities. Read this article to learn about the benefits of this technology.

## ADF Promotes Steve Minnich To V.P. of Sales



Steve Minnich

ADF is pleased to congratulate Steve Minnich on his promotion to V.P. of Sales! Steve's dedication to ADF over his 14-year career has earned him the respect of ADF employees, clients, and his peers in the industry. Steve's commitment and energy to building lasting relationships and delivering excellent service have increased ADF's visibility and sales. We wish Steve the best of luck in his new role and know he will continue to deliver impressive results. See Steve's promotion announcement in the [Dayton Business Journal](#).

## ADF Making Donations In The Name Of Our Clients



In December, ADF is making charitable donations in the name of our valued clients. We first launched this campaign last year, and it was a big success. We'll be sending out an email during the first part of December so you can select the charity you would like us to donate to in your name.



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